

## Financial Highlights

Numbers are in billion Rupiah, unless stated otherwise

| ITEM   | 2016          | 2015           | 2014 Restated  |
|--|---------------|----------------|----------------|
| <b>KEY FINANCIAL POSITIONS</b>                           |               |                |                |
| Current assets   | 8,708         | 7,594          | 6,553          |
| Net fixed assets   | 4,435         | 4,332          | 3,769          |
| Other assets   | 328           | 741            | 499            |
| <b>Total assets</b>                                      | <b>13,471</b> | <b>12,667</b>  | <b>10,821</b>  |
| Current liabilities                                      | 3,626         | 3,447          | 6,404          |
| Non-current liabilities                                  | 404           | 12,370         | 5,698          |
| <b>Total liabilities</b>                                 | <b>4,030</b>  | <b>15,817</b>  | <b>12,102</b>  |
| <b>Equity</b>  | <b>9,441</b>  | <b>(3,150)</b> | <b>(1,281)</b> |
| <b>OPERATIONAL PERFORMANCE – CONSOLIDATED</b>            |               |                |                |
| Net revenue  | 19,229        | 16,814         | 14,489         |
| Gross profit   | 2,121         | 1,715          | 1,626          |
| Operating loss   | (758)         | (857)          | (944)          |
| Loss before tax  | (1,391)       | (1,939)        | (1,688)        |
| Net loss   | (2,086)       | (1,639)        | (2,251)        |
| Loss attributable to owners of the parents               | (2,086)       | (1,639)        | (2,251)        |
| Comprehensive loss attributable to owners of the parents | (2,083)       | (1,630)        | (2,264)        |
| Net loss per share – basic (full Rupiah)                 | (86.19)       | (226.32)       | (310.96)       |
| Net loss per share – diluted (full Rupiah)               | (86.19)       | (230.17)       | (310.96)       |
| Net increase (decrease) on cash                          | (301)         | 833            | (856)          |
| <b>FINANCIAL RATIOS</b>                                  |               |                |                |
| Net loss to total assets ratio                           | (15.5%)       | (12.9%)        | (20.8%)        |
| Net loss to equity ratio                                 | (22.1%)       | (52.0%)        | (175.7%)       |
| Net loss to net revenue ratio                            | (10.9%)       | (9.8%)         | (15.5%)        |
| Current ratio  | 240.2%        | 220.3%         | 102.3%         |
| Total liabilities to equity ratio                        | 42.7%         | (502.1%)       | (944.7%)       |
| Total liabilities to assets ratio                        | 29.9%         | 124.9%         | 111.8%         |
| Net working capital                                      | 5,082         | 4,147          | 149            |
| Collectability ratio                                     | 17.0 days     | 13.7 days      | 12.7 days      |
| <b>ISSUED AND PAID-IN CAPITAL</b>                        |               |                |                |
| Total shares (in billion shares)                         | 36.4          | 7.2            | 7.2            |
| Share value  | 1,820         | 362            | 362            |
| Nominal value per share (in full Rupiah)                 | 50            | 50             | 50             |